

**Key to Success**  
You can't steal second base with  
your foot on first.

**Kevin Mullens**  
Executive Sales Manager  
Florida

DIFFERENT **PATHS** TO SUCCESS

# A Pastor's Heart

by Beth Douglass Silcox

Kevin Mullens and his family love the proverbial jam session. His wife of 18 years, Sheila, plays the piano, as does Elijah, one of their 10-year-old twins. Noah, the other twin, plays a mean harmonica and guitar, while Kevin keeps the beat on the bass and oldest son Michael plays the drums.

But these days, their gospel music renderings are all the sweeter, due to Kevin's newfound method of ministering to the needs of others.

"Gospel music moves me and speaks to me," says Kevin, pastor of Evening Light Tabernacle, a nondenominational church in his hometown of Crawfordville, Fla. He began ministering at 15, amid an honorable and honest blue-collar upbringing. "We were a happy family coming up," he says. "We were poor, but I didn't know it. My mom and dad raised me well."

He married young, followed his dad into the family plumbing business, and eight years ago, he also began ministering to the small Evening Light congregation. "Working construction, you're up at 5 a.m. and you're home late and tired," Kevin says. "You never get to take the kids to school. You don't get paid if you're not working."

But complaining isn't Kevin's style, so he kept plugging away. "I think for 18 years I thought in my heart that [plumbing] was my fate and that was what I'd always do," he says. But a better way was about to be discovered.

## 'I Didn't Know How to Create Wealth'

When the economy went south and financial woes backed him into a corner, Kevin set off on a new course with Fortune Hi-Tech Marketing, taking his pastor's heart along.

amount of money. Once the deep pockets finally belonged to him, though, he says he realized that all that came before Fortune Hi-Tech Marketing was just financial rationalization. "You believe this myth," he says. "Fortune's given me peace in my life where I never had peace."

But Kevin says that money didn't make his family any happier; rather, it exposed what was truly in their hearts all along. "I think money allows you to pursue the things you're most passionate about," he says.

## Getting Out of Your Own Way

Speaking from his pastor's heart, Kevin says, "Above all, FHTM has given me my heart's desire to help other people and to see others blessed.

"You don't have to be part of my business for me to help you," he says. "Many people can't get out of their own way. They may never do FHTM, but through my

church, I can give back to the kingdom of God and help them as well.

"I want to cause a revival of joy and peace and financial blessing that follows me wherever I go," Kevin says. "I don't believe that God's people have to participate in this recession, and I think that Fortune people are living proof of that because their paychecks are getting bigger every month," he says.

The freedom to help others, Kevin supposes, makes not only for healthier living, but also for more joyful music—a topic his family knows a little something about. *SFH*



Photo by Mika Fowler

"I want to cause a revival of joy and peace and financial blessing that follows me wherever I go," Kevin says.

"In a traditional business, I help one person get paid," Kevin says. "Now, I get to look another family in the face and tell them that I have been where they are and that I can help them."

He dreamed of deeper pockets, but making money was difficult for Kevin until he joined Fortune Hi-Tech Marketing. "I knew how to work and own my own business, but I didn't know how to create wealth," he says. "My mind was monopolized by daily activities and routine—the day-to-day grind."

In fact, Kevin, like so many others, painted a picture for himself that he had a decent